

Infratil Investor Day - March 2023

Morrison & Co Global Infrastructure Market Update

Paul Newfield, CEO & Partner, Morrison & Co



MORRISON&CO

Three decades of investing in ideas that matter

A global leader in infrastructure investment, born in New Zealand

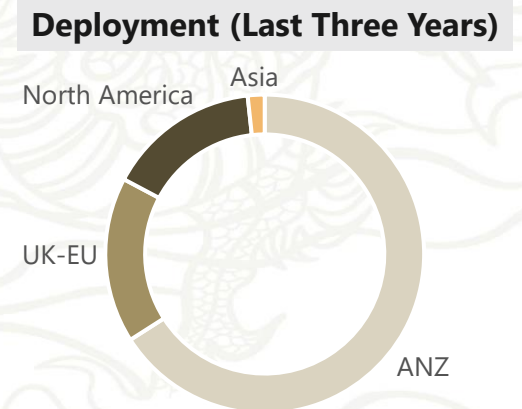
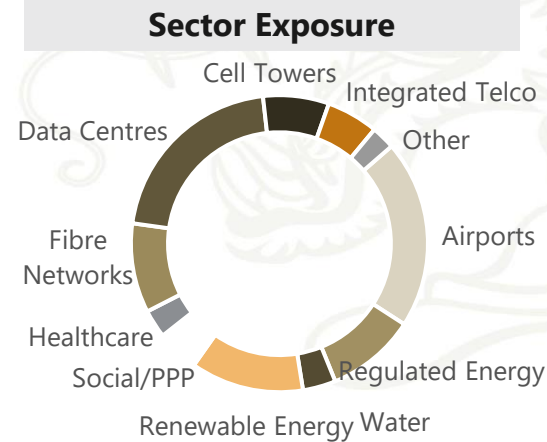
18.5% pa return
generated for Infratil
since 1994¹

NZ\$28+ billion under
management²

NZ\$13 billion of
value created³

7 offices supported
by global bench of
sector experts

Global team of 175+
One Team model



(1) Past performance is not a guide to future performance. Infratil's return shown post tax and management fees from inception, 1 April 1994 through to 23 March 2023. Return calculation based on total shareholder return using market price and assuming dividends are reinvested. (2) As at 31 December 2022 (3) As at 31 March 2022, value created since 1994 measured as current valuation of Morrison & Co originated assets plus capital and yield returned to investors, minus capital deployed across MCO originated assets.



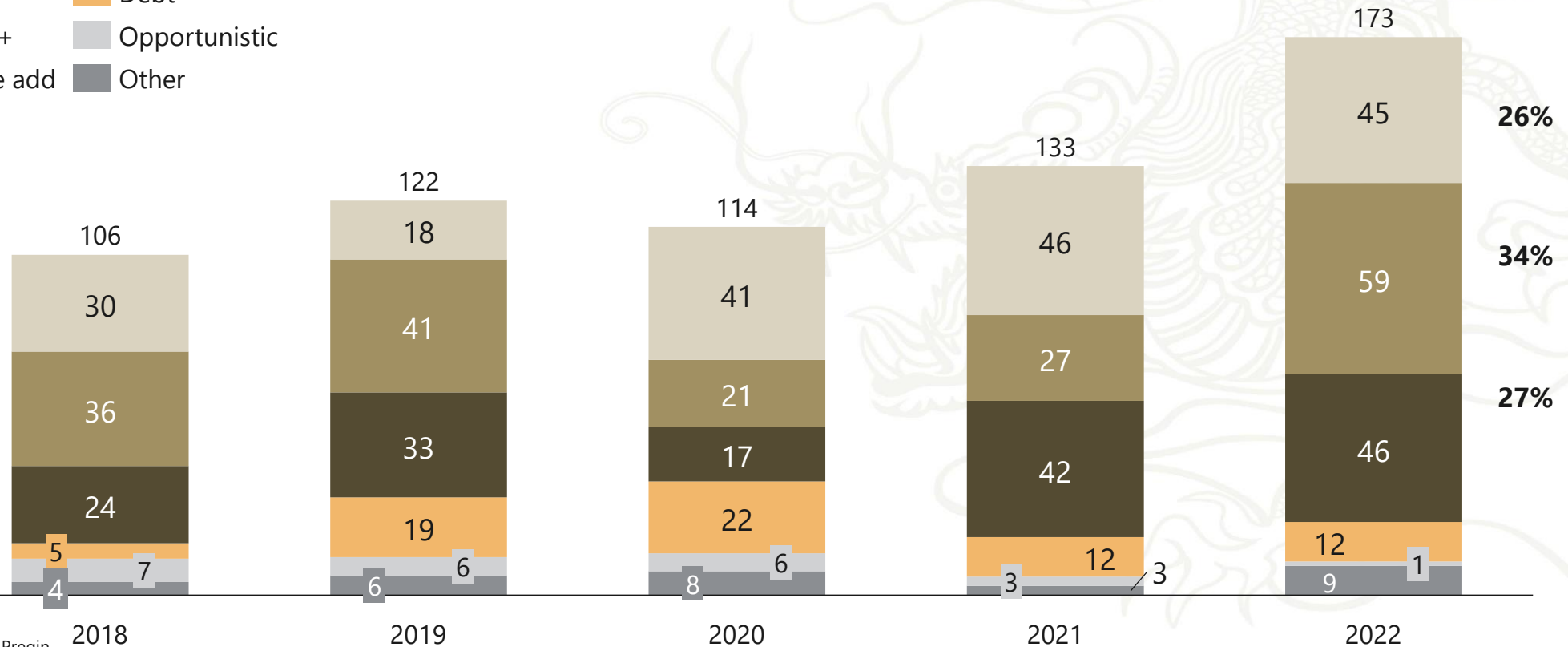
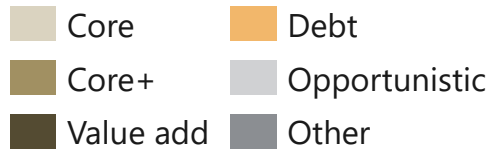




US\$170b of new capital flowed into infrastructure funds in 2022

Record-breaking levels of dry powder available for investment

Infrastructure raised by funds closed in period, by strategy, US\$bn, 2018-2022

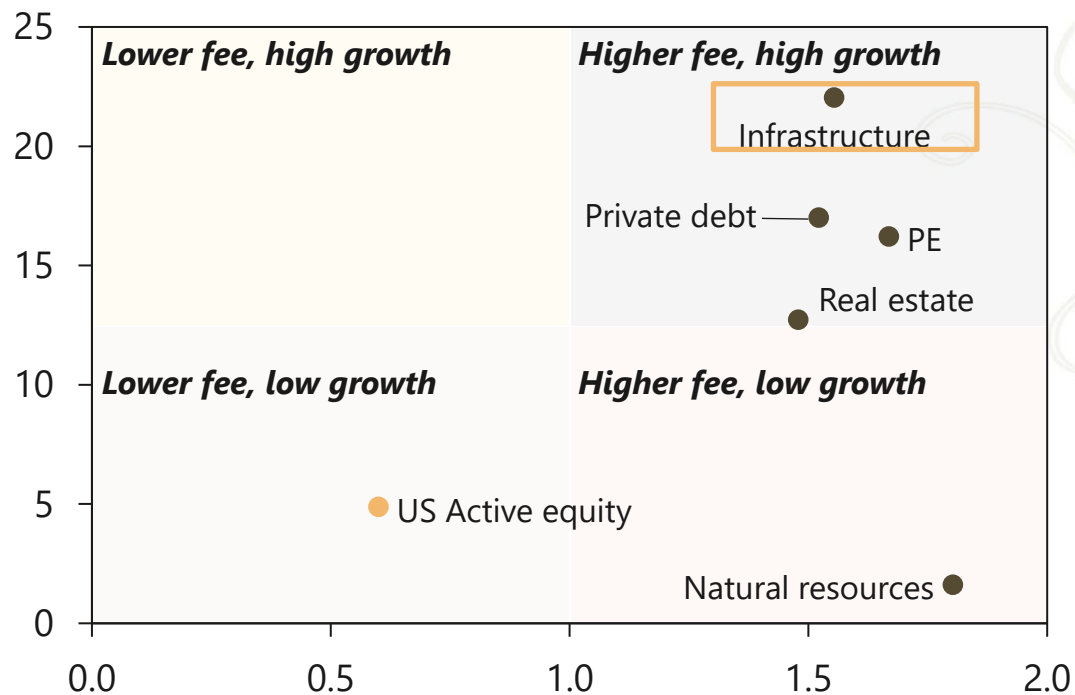


Source: Preqin

Infra is now a strategic focus for global asset managers

Infrastructure capital is increasingly consolidating into global mega funds

Private capital asset AUM 2017-22 annual growth (Y-axis) vs average annual management fee (X-axis), in %



Notable 2022 final closes (US\$)

KKR	Fund IV	\$17bn
i I SQUARED CAPITAL	Fund III	\$15.3bn
Brookfield	Global Transition	\$15bn
STONEPEAK INFRASTRUCTURE PARTNERS	Flagship IV	\$14bn
Partners Group	Direct 2020	\$8.5bn
DIGITALBRIDGE	Flagship II	\$8.3bn
infraVia	Flagship V	\$5.5bn
ARDIAN	Infrastructure VIII	\$5.3bn
MACQUARIE	Fund III	\$4.2bn
icon infrastructure	Fund VI	\$3.6bn



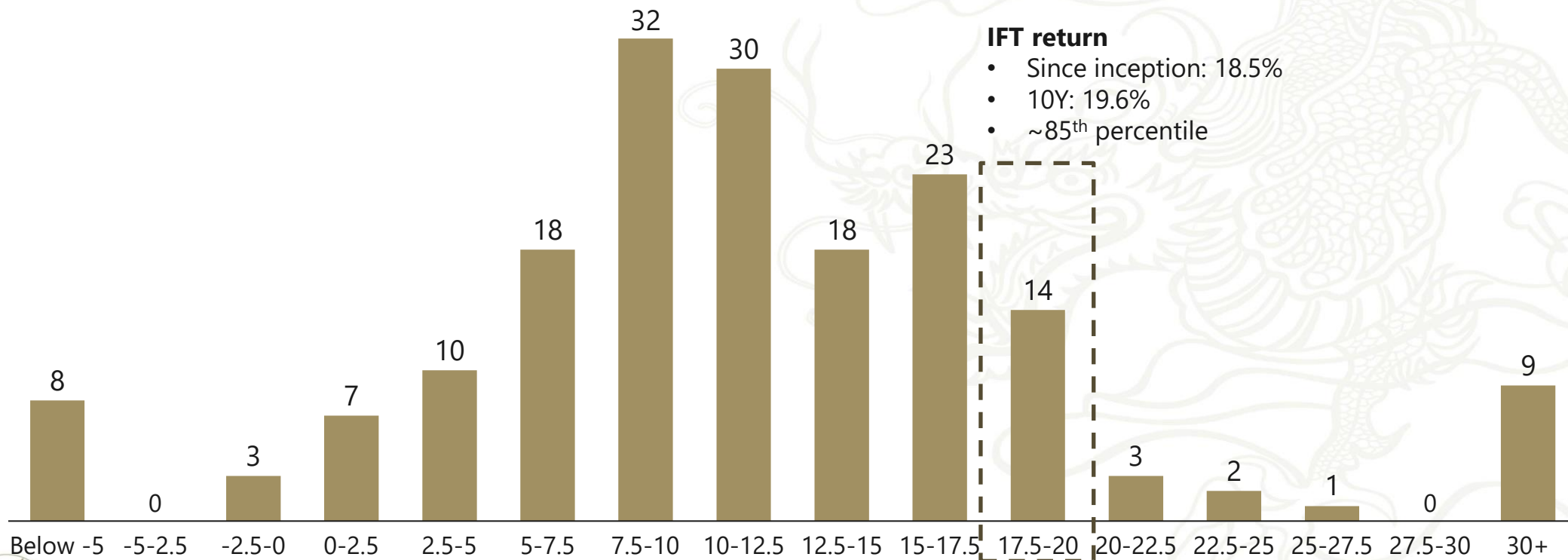
Source: Preqin & Morningstar
Average annual management fee during investment period by fund type (funds raising & vintage 2021/2022 funds closed) for private capital asset. Private equity include VC, PE fund of fund, growth and buyout. Private debt include direct lending and distressed debt. Asset weighted fund fee for US active equity funds

Investment Performance: Infratil vs the World

Infratil has one of the longest, strongest track records of all global infrastructure funds

Peer performance distribution, by net IRR range, vintage year 1999-2019, fund

N = 178. Core, Core+ and Value-added. NA, EU & ANZ only. Fund size > US\$300m



Source: Preqin

Note: IFT return is calculated as its accumulation index which includes reinvestment of dividends at date of issue

Current global infrastructure market conditions

Rare, high-quality platform assets are still in demand

- Assets with inelastic demand and inflation protection will prove their worth in this macro environment

But...

- Market uncertainty and the “denominator effect” are keeping many institutions on the side lines
- Fragility is emerging in some transaction processes

Market deal volume is declining, but some vendors will need to sell

Opportunities may emerge if you have the capability and capital to be decisive

